

10

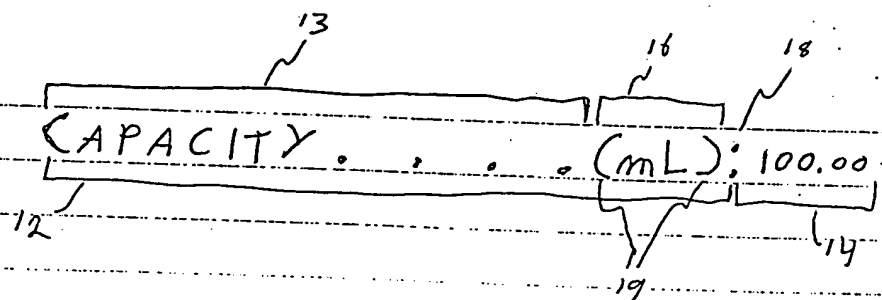


FIG. 1

20-5

FIG. 2a

Bob Richards Beaker deliveries sales July 21, 2000 500 tempered glass 212 100 120.25 June 3,
2000 July 21, 2000 5000 beaker SuperTuf

July 23, 2000

Mr. ~~Bunsun Honeydew~~ ^{JOHN SMITH}

Vice President of Operations

Acme Laboratories

1000 W. Main St.

Los Angeles, CA 90001

^{SMITH}
Dear Mr. ~~Honeydew~~:

This letter is in regards to your June 3, 2000 order from us of 5000 units of our SuperTuf brand beakers. I am pleased to inform you that your order arrived at our warehouse on July 20, 2000. The order is being shipped today.

Sincerely,

Bob Richards

VP

Glassco. Mfg., Inc.

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FIG. 2b

```

<HTML>
<HEAD>
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    <META NAME="Generator" CONTENT="Microsoft Word 97">
12b <!--Author-->Bob Richards<!-- 10a
    <!--Subject-->Beaker<!-- 10b1
    <!--Subject-->deliveries<!-- 10b2
    <!--Subject-->sales<!-- 10b3
12c <!--Date Written-->July 21, 2000<!-- 10c
12d <!--Capacity(mL)-->500<!-- 10d
12e <!--Material of manufacture-->tempered glass<!-- 10e
12f <!--Temperature Maximum(F)-->212<!-- 10f
    <!--Temperature Maximum(C)-->100<!-- 10f
12g <!--Pressure Resistance(psi)-->120.25<!-- 10g
12h <!--Date of order-->June 3, 2000<!-- 10h
12i <!--Date of shipment-->July 21, 2000<!-- 10i
12j <!--Volume of order(pieces)-->5000<!-- 10j
12k <!--Type of item ordered-->beaker<!-- 10k
12l <!--Brand of item ordered-->SuperTuf<!-- 10l
12m <TITLE>FIG. 2a</TITLE> 22
    </HEAD>
    <BODY>

    <P>&nbsp;</P>
    <P>July 23, 2000</P>
    <P>Mr. Bunsen Honeydew JOHN SMITH</P>
    <P>Vice President of Operations</P>
    <P>Acme Laboratories</P>
    <P>1000 W. Main St.</P>
    <P>Los Angeles, CA 90001</P>
    <P>Dear Mr. Honeydew SMITH:</P>

    <P>&#9;This letter is in regards to your June 3, 2000 order from us of 5000
    units of our SuperTuf brand beakers. I am pleased to inform you that your order
    arrived at our warehouse on July 20, 2000. The order is being shipped
    today.</P>

    <P>Sincerely,</P>

    <P>&nbsp;</P>
    <P>Bob Richards</P>
    <P>VP</P>
    <P>Glassco. Mfg., Inc.</P>
</BODY>
</HTML>

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4

F16. 3a

Beaker deliveries sales 500 tempered glass 212 100 120.25 July 21, 2000 5000 beaker SuperTuf
0.50 Invoices

INVOICE

PRODUCT	CAPACITY	UNIT PRICE	QUANTITY	PRICE
SuperTuf Beakers	500mL	\$0.50	5000	\$2,500

SHIP DATE: July 21, 2000

SHIPPING ADDRESS:

Acme Laboratory Supplies

1000 W. Main St.

Los Angeles, CA 90001

304

FIG. 3b

```

<HTML>
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    <!--Subject-->deliveries<!--s>
    <!--Subject-->sales<!--s>
12d <!--Capacity(mL)-->500<!--s>
12e <!--Material of manufacture-->tempered glass<!--s>
12f <!--Temperature Maximum(F)-->212<!--s>
    <!--Temperature Maximum(C)-->100<!--s>
12g <!--Pressure Resistance(psi)-->120.25<!--s>
12h <!--Date of shipment-->July 21, 2000<!--s>
12j <!--Volume of order(pieces)-->5000<!--s>
12k <!--Type of item ordered-->beaker<!--s>
12l <!--Brand of item ordered-->SuperTuf<!--s>
12m 12n <!--Unit Price(dollars)-->0.50<!--s>
12b <!--Subject-->Invoices<!--s>
<TITLE>INVOICE</TITLE>
</HEAD>
<BODY LINK="#0000ff" VLINK="#800080">

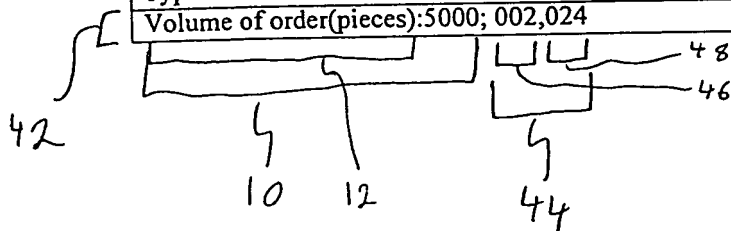
<P>INVOICE</P>
<TABLE BORDER CELLSPACING=1 CELLPADDING=7 WIDTH=570>
<TR><TD WIDTH="28%" VALIGN="TOP">
<P>PRODUCT</P>
<TD WIDTH="17%" VALIGN="TOP">
<P>CAPACITY</P>
<TD WIDTH="20%" VALIGN="TOP">
<P>UNIT PRICE</P>
<TD WIDTH="19%" VALIGN="TOP">
<P>QUANTITY</P>
<TD WIDTH="16%" VALIGN="TOP">
<P>PRICE</P>
</TR>
<TR><TD WIDTH="28%" VALIGN="TOP">
<P>SuperTuf Beakers</P>
<TD WIDTH="17%" VALIGN="TOP">
<P>500mL</P>
<TD WIDTH="20%" VALIGN="TOP">
<P>$0.50</P>
<TD WIDTH="19%" VALIGN="TOP">
<P>5000</P>
<TD WIDTH="16%" VALIGN="TOP">
<P>$2,500</P>
</TR>
</TABLE>

<P>&nbsp;</P>
<P>SHIP DATE: July 21, 2000</P>
<P>SHIPPING ADDRESS:</P>
<P>Acme Laboratory Supplies</P>
<P>1000 W. Main St.</P>
<P>Los Angeles, CA 90001</P>
<P>&nbsp;</P></BODY>
</HTML>

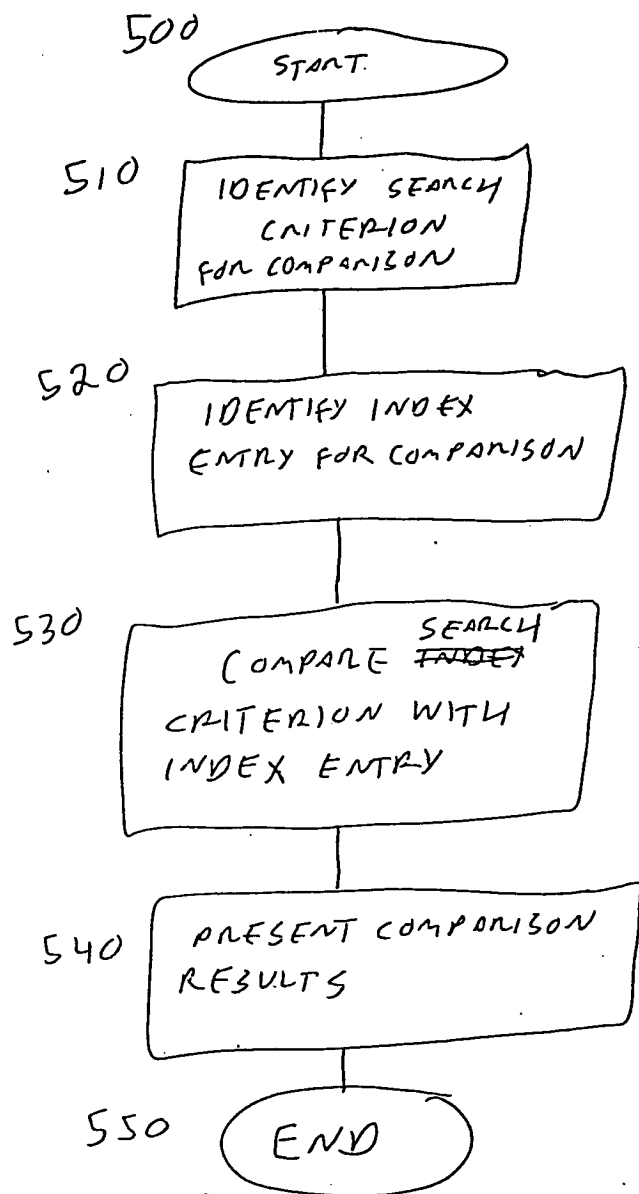
```

40
4

Author:"Bob Richards";002,024
Brand of item ordered:"SuperTuf"; 002,024
Capacity(mL):500; 002,024
Date of order:"June 3, 2000"; 002,024
Date of shipment:"July 21, 2000"; 002,024
Date Written:"July 21, 2000"; 002,024
Material of manufacture:"tempered glass"; 002,024
Pressure Resistance(psi):120.25; 002,024
Subject:"Beaker"; 002,024
Subject:"deliveries"; 002,024
Subject:"sales"; 002,024
Temperature Maximum(C):100; 002,024
Temperature Maximum(F):212; 002,024
Type of item ordered:"beaker"; 002,024
Volume of order(pieces):5000; 002,024



F16.4



PARAMETER = "SUBJECT"
VALUE = "DELIVERIES"

50

FIG 5A

FIG 5

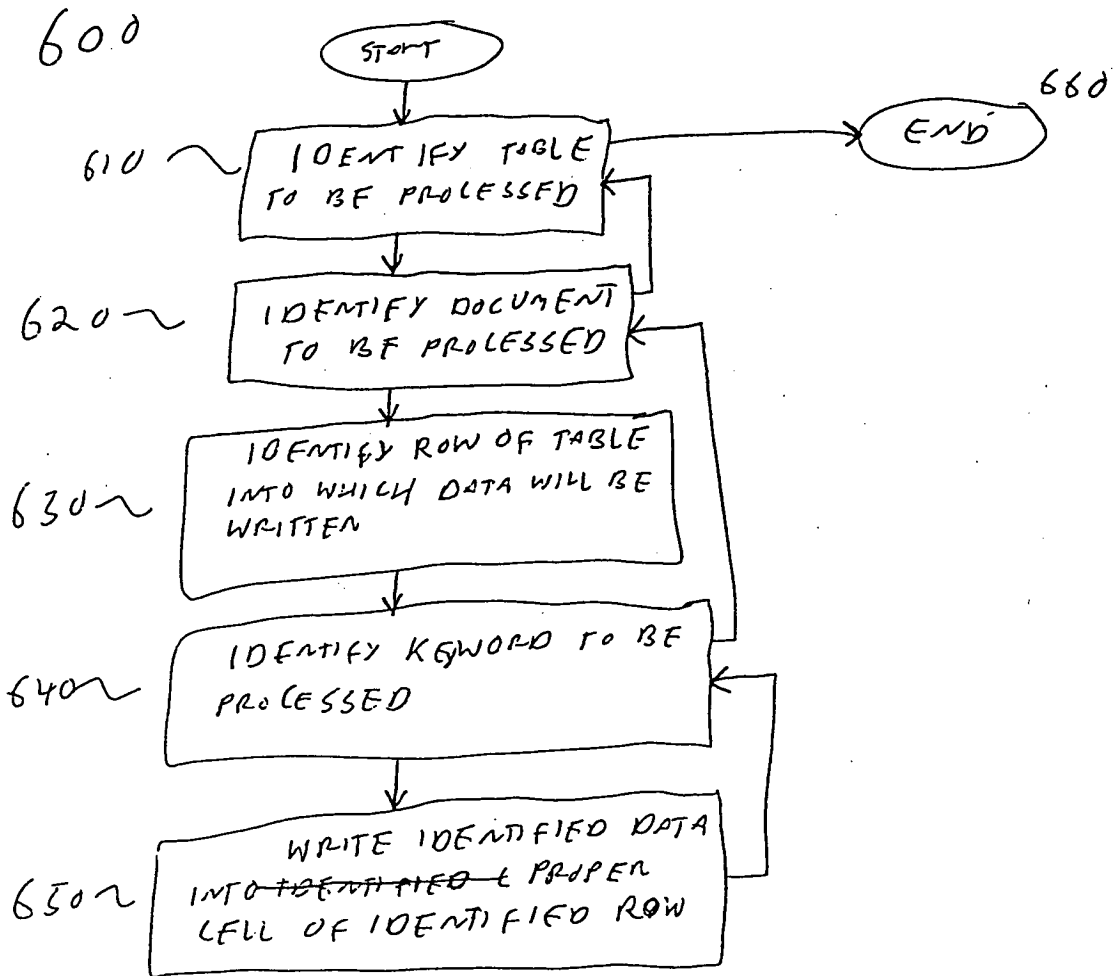


FIG. 6

207

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<META NAME="Generator" CONTENT="Microsoft Word 97">
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<!--"Subject">Beaker<!--
<!--"Subject">deliveries<!--
<!--"Subject">sales<!--
<!--"Date Written">July 24, 2000<!--
<!--"Capacity(mL)">500<!--
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30

```
<HTML>
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<!--"Subject">Beaker<!--
<!--"Subject">deliveries<!--
<!--"Subject">sales<!--
<!--"Capacity(mL)">500<!--
```

204				208	
	AUTHOR	SUBJECT	CAPACITY (mL)		
Doc. 1	→ BOB RICHARDS	BEAKER; DELIVERIES; SALES;	500		
Doc. 2		BEAKER; DELIVERIES; SALES;	500		
Doc. 3					

200
206

FIG 7